

Ethical Trade Norway



Founded in 2000 by LO,
Virke, Norwegian Church Aid
and Coop

170 members 10 advisers

The mission of Ethical Trade
Norway is to promote
sustainable business conduct
so that international trade
safeguards human and labour
rights, society and the
environment.



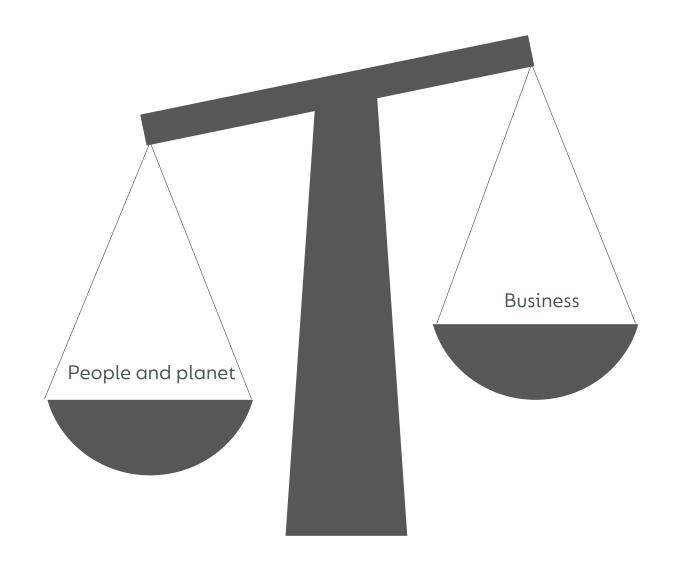
What is sustainability?

- Do no harm! Avoid and address adverse impacts related to workers, human rights, and the environment
- 2. Work systematically and holistic through binding cooperation



Negative impacts for whom?









The New Normal!

- Ethical Trade Norway's new strategy 2020-2024





The New Normal – Responsible Business Conduct (RBC)

- Responsible business conduct means decent work in all tiers of the supply chain
- Transition to new operation methods, reduce greenhouse gas emissions, prevent pollution and secure good water management
- O Binding cooperation in order to solve complex challenges in the supply chain, such as child labour, forced labour and deforestation





Due Diligence Projects

- O Bangladesh garment sector and social dialouge
- South-Africa merino and mohair wool
- Vietnam cashewnut sosial dialog
- The Ivory Coast new! cashewnut
- O Deforestaion free supply chains soya Norway
- Migrant workers grocery Norway

Code of Conduct





Forced Labour



Freedom of association and collective bargaining



Child Labour



Discrimination



Harsh or inhuman treatment



Health and safety



Wages



Working hours





Regular employment



Marginalised population



Anti-corruption



Environment



Animal Welfare





The draft legislation on Supply Chains Transparency Act



Scope: The Act will apply to enterprises selling products and services to Norwegian consumers and enterprises

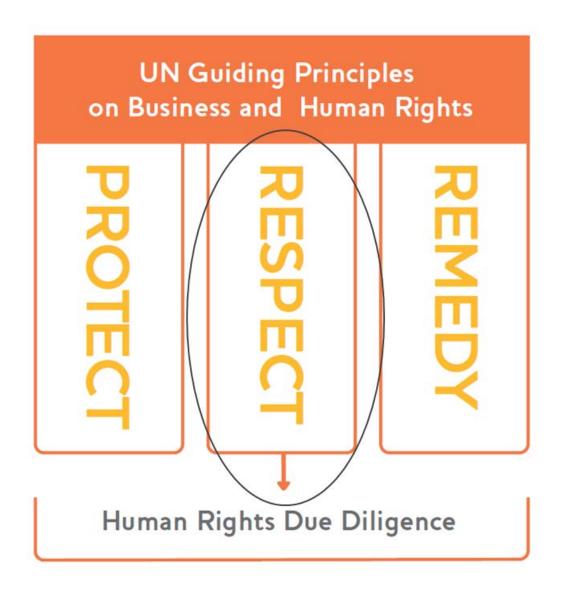
Harmonisation: to ensure the competitiveness of Norwegian enterprises, the duties are harmonised with requirements imposed internationally such as UNGPs and OECDs Guidelines. The draft will enhance Norway`s efforts to meet the UN Sustainable Development Goals, especially no. 8 and no. 12.

- O Due to the delimitation in the Committee's mandate, corruption and impacts on the external environment are not included in the proposed due diligence duty, provided they do not simultaneously represent an infringement of human rights
- 1. The Right to Information on enterprises impact on fundamental human rights and working conditions. Consumers, organisations, businesses can ask all enterprises to give out information
- 2. Due Diligence on Human Rights for larger enterprises (sales income: NOK 70 million, total assets: NOK 35 million in balance, 50 full time employees. The draft applies to approx. 9 000 Norwegian companies)
 - O Duty to disclose publically the key findings thereof

Appeals and enforcement: Dismissal and rejection of information requests and no publically disclosed due diligence may be appealed to the Consumer Authority and enterprises might be sentenced to fines

The government has now, with some amendments, put the draft legislation up for approval by the Norwegian Parliament before the summerbreak 2021





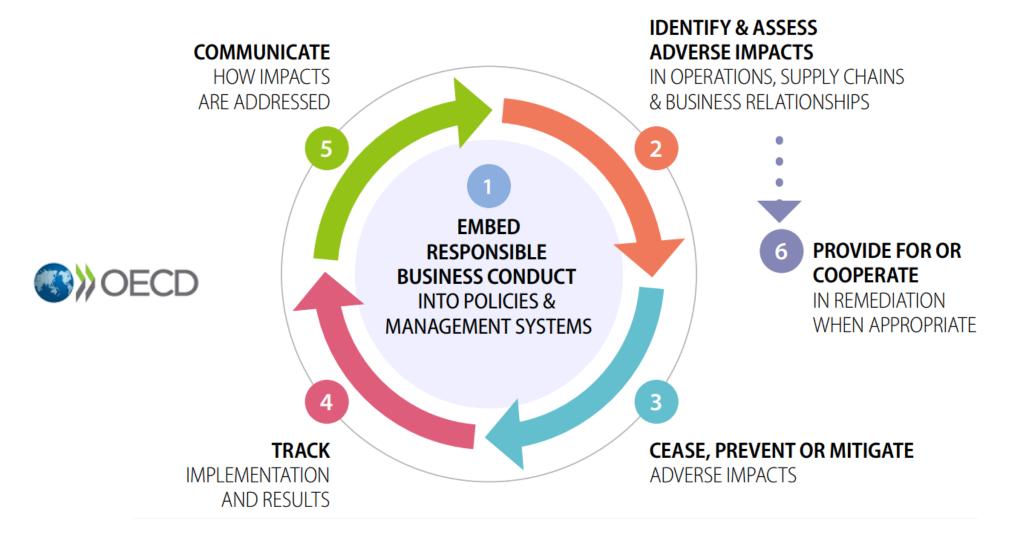
Due diligen (e) etisk handel norge

... a process business can carry out to identify and respond to real and potential negative impacts related to their own operations as well as throughout their supply chains.

> OECD guidelines for Multinational Enterprises

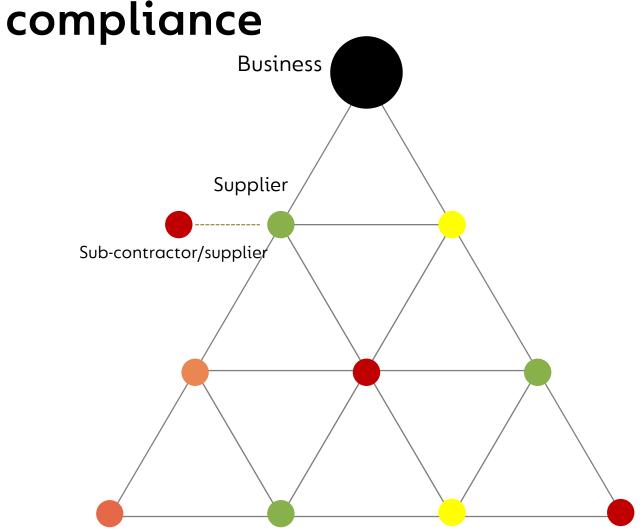
Due diligence model





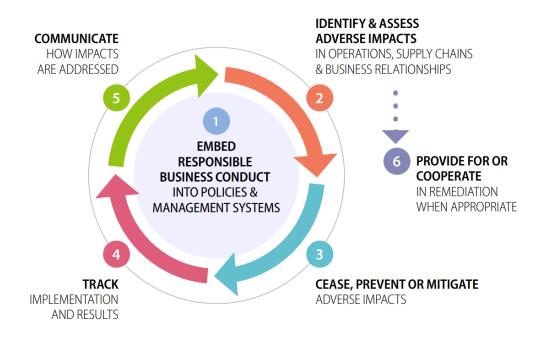
Difference between due diligence and





- Beyond tier 1, includes subcontractors and sub-suppliers
- Risk based and involves prioritization (salient issues first)
- Preventive
- Focus on sourcing and purchasing practices
- Dynamic and iterative process
- Strengthened through stakeholder involvement

Embedding responsible business conduct is all about is systematic work....



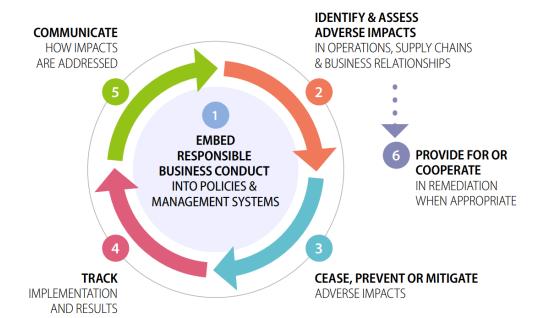
- 1.A Adopt policy for own business
- 1.B Organize and communicate internally
- 1.C Make plans and set aside resources
- 1.D Establish partnerships and collaboration with suppliers



... and about continously securing the buy-in of people!

So knowing a fair bit about «people» and what motivates them is useful.





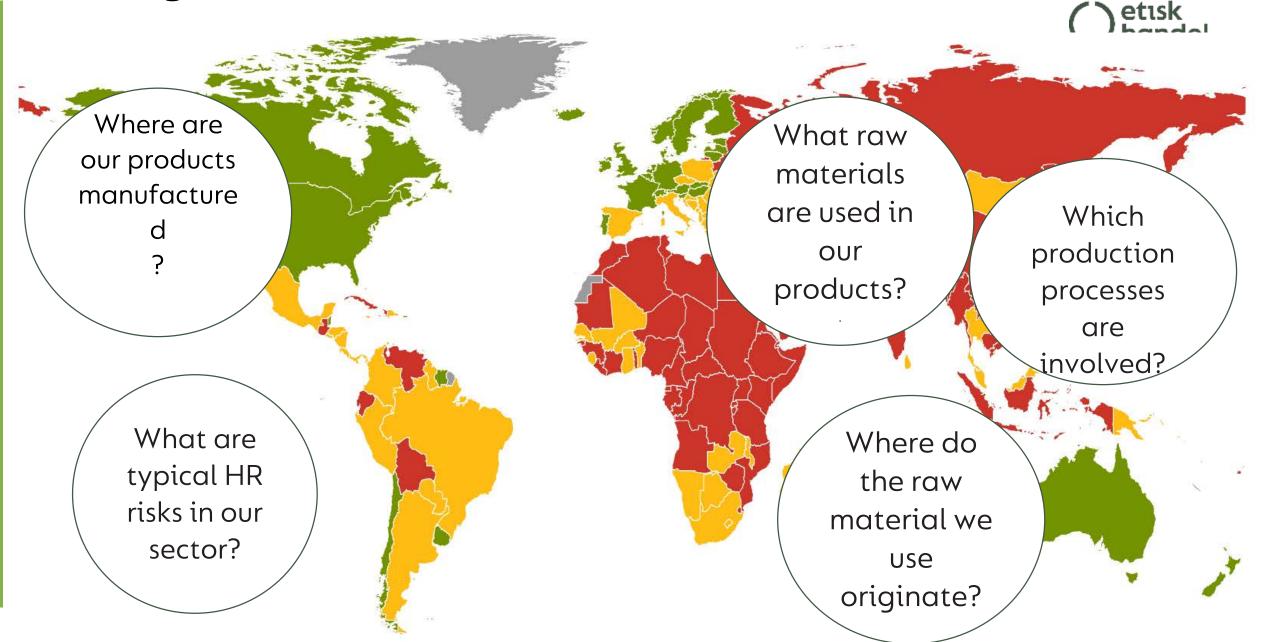
Step 2 – Assess your risks

- Do a scoping exercise of HR risks
- 2. Prioritize for further assessment
- 3. Do in depth assessment of prioritized risks
- 4. Prioritize for action (step 3 or 6)

... and repeat



Management must be made aware of risks



Are you prioritizing saliency?





Illustrasjon: Martin Zut/Eriksson



How to prioritize?

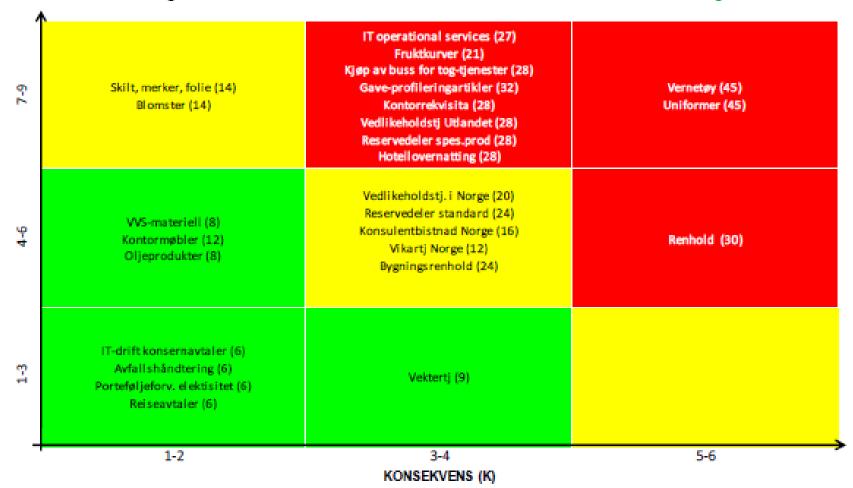
- Scale = how much infringement of rights?
- Scope = how many?
- Remediability = can the impact be put to right?

Prioritization based on risks and saliency

Risikokartet brukes for å få et oversiktlig bilde av risikoen for kontraktene.

Informasjon i risikobildet er overført fra bakenforliggende risikoanalyse Verdiene for kontraktenes sannsynlighet (S) og konsekvens (K) for risiko er plottet inn i selve kartet.







RESPONSIBLE CONSUMPTION

SUSTAINABLE MATERIALS



	STATUS	SHORT TERM GOALS	LONG TERM AMBITIONS
PACKAGING	2016: All retail stores replace plastic bags with durable recycled paper bags 2018: Offer PLA based transportation bags 2019: Helly Hansen joins the EOG industry project on Single-use-plastic #RMB	2020: Start planning scaled solutions for reducing single use plastics 2021: All hangtags in FSC paper	Reduction of single used plastic within own operations. Transportation bags are no longer single-use, can either be recycled (with an infrastructure which can support it) or biodegradable.
WATER REDUCING DYEING PROCESSES	1970: Launch of a solution dyed baselayer collection 2018: Solution dyed fabrics rolled out in parts of our collection beyond baselayer	2020: Initiating research projects for water reducing dyeing technologies in line with our water footprint target	A proven absolute reduction in water consumption according to set goals
RECYCLED MATERIALS	2018: Majority of synthetic insulation contains 80% PCR 2018: 70% of the fleece business is transferred to recycled polyester 2019: Collaboration with FirstMile recycled polyester	2020: Set goals for recycled materials in accordance with our GHG footprint 2020: Evaluation of fiber2fiber recycled fabrics	Application of certified recycled materials in order to reduce the GHG footprint and textile waste, with a proven impact
ORGANIC COTTON	2019: Evaluate feasibility of organic cotton from current suppliers	2020: Begin traceability and sustainability cotton program in collaboration with Cotton Connect. 2023: Majority of the cotton should be certified under a sustainability scheme: BCI, certified organic, Cotton Connect's REEL	All cotton to come from certified sustainable sources

Changes in orders and overtime





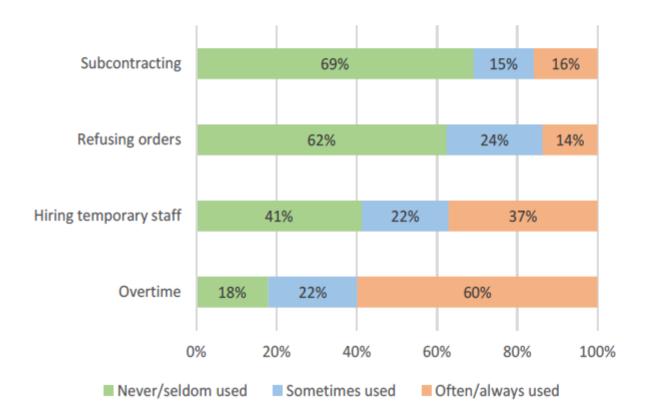


Suppliers way of coping with peaks



Figure 28. Suppliers' ways of coping with peak demand periods

(Rate how often you use the following ways of dealing with periods of peak demand or changes in orders)



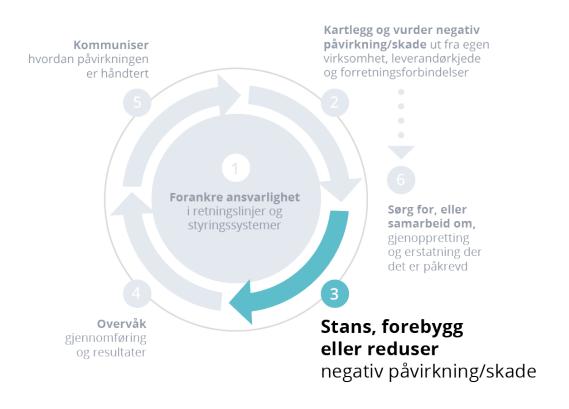
The power imbalance in supply chains



Figure 2: Understanding the power imbalance in today's supply chains. Source: Fair Wear Foundation, Research Agenda 2017-2020







3. Cease, prevent or mitigate adverse impacts

Purchasing practice – what can you do?



1. Sourcing strategi og kriterier for samarbeid med leverandører

Sett kriterier som gjør at du unngår risiko, og som fremmer ansvarlig praksis hos leverandører.

5. Ordreplasseringer og ledetid

Tilbake til timelines – overhold dem! Track ordreendringer og søk forutsigbarhet.

4. Kontraktsbetingelser

Skriv kontrakt! Tydeliggjør forventninger om ansvarlig praksis, og ta ansvar for forsinkelser som skyldes dere. Søk også å ta «støyten» for ytre forhold (pandemi, militærkupp osv).

2. Forecasting og produktutvikling

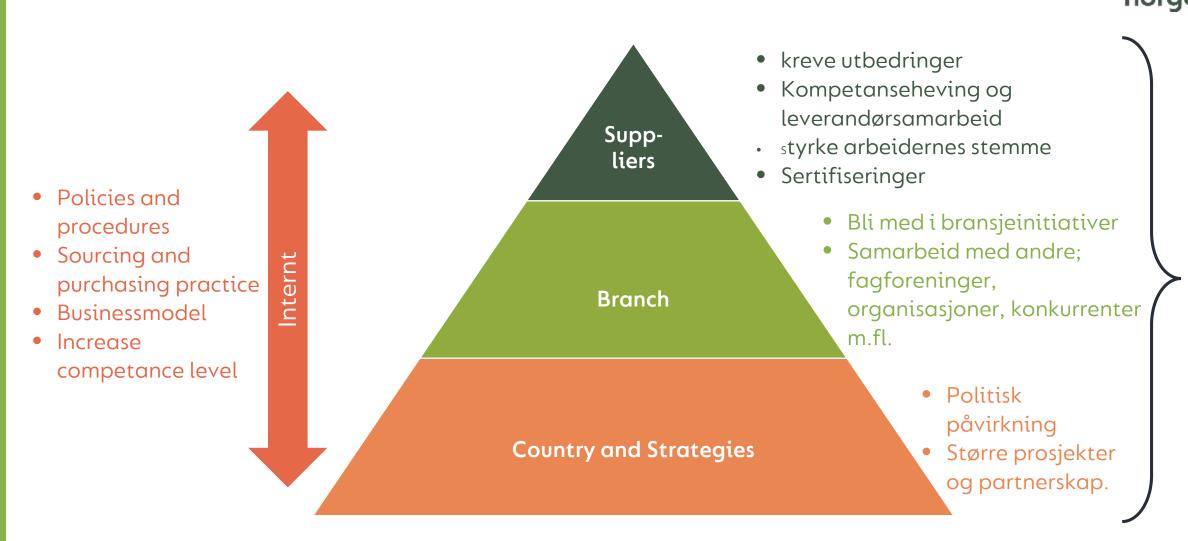
Sett timelines sammen med leverandører.

Overhold dem!

3. Prisforhandlinger

Hva bør lønnen dekke i X produksjonsmarked? Gjør den det? Er det sannsynlig at prisen du betaler muliggjør minstelønn/levelønn?

Actions and strategies: prevent and mitigate risks petisk handel norge



«Exploitation of migrant workers» example



Interne prosedyrer, innkjøpspraksis

INTERNALLY



Due diligence in agricultural supply chains:

Counteracting exploitation of migrant workers

in Italian tomato production

Tettere oppfølging av produsenter, inkl audits.

SUPPLIERS

Etablert lokalt samarbeid med fagforeninger og bransjeorganisasjoner.

SECTOR

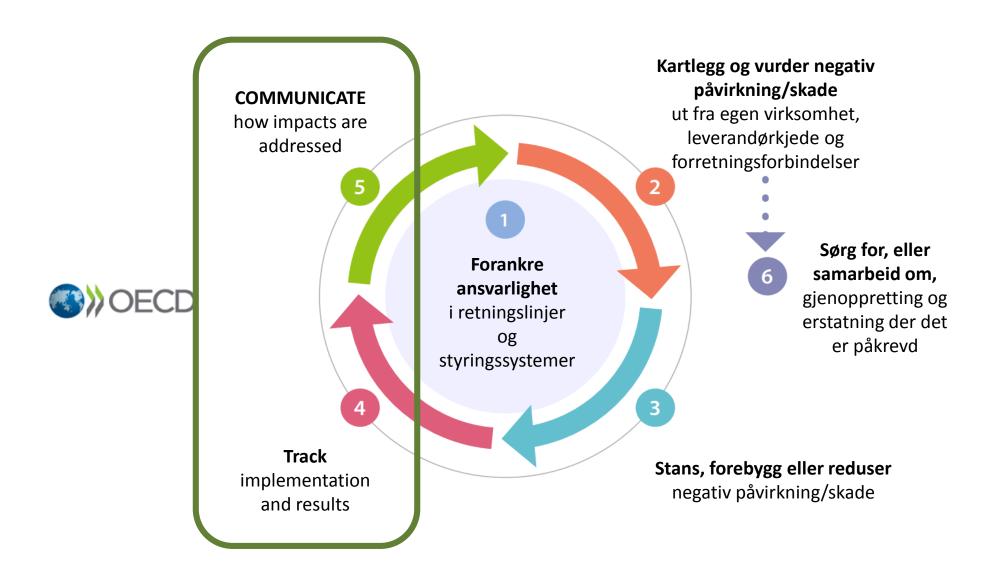
Guide for dagligvareaktører

Lobby opp mot myndigheter for regulering av ansettelsespraksis

cOUNTRY

Track, report and communicate









Reporting on Basic level – HR due diligence

- 11 objective documentation criterias electronic reporting
- O Self-assesment and many report questions. Our advisers read all reports and benchmark them against basic level. Full transparency and verifable.
- It is a memembrship obligation must be at the basic level within two years
- Members have their personal adviser, guidance, tools and resources, trainings and seminars
- O Three additional levels; Improver, Achiever, Leader





What is a good report?

- Open and transparent about challenges, activities and resaults
- Focused on the most significant adverse impacts in business operations, supply chain and business relationsship
- Concrete (SMARTE) and targeted goals
- O Show progress and effect of work and activites
- Verifable information e.g. documentation requirements basic level due diligence reporting
- Detailed information



2.A.1 In the table below state the salient issues associated with the company's activities and business relationships, particularly in the supply chain and during the reporting period

Salient issue	Related topic	Geography
Freedom of association	Freedom of association and collective bargaining	Bangladesh China
Discrimination	Discrimination Marginalized populations	Bangladesh India Sri Lanka Myanmar/B urma
Migrant worker discrimination how the salient issues were determined, in terms of processes an	Forced labour Child labour Working hours d sources of information, including	China Turkey
stakeholders lient issues in our business through an ongoing due diligence propression of the previews, worker and worker representative dialogue, surveys,	rocess. This includes supply chain stakeholder engagement,	Global

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Rapport for

Bærekraftig forretningspraksis 2019

2.A.2 Describe h any input from s

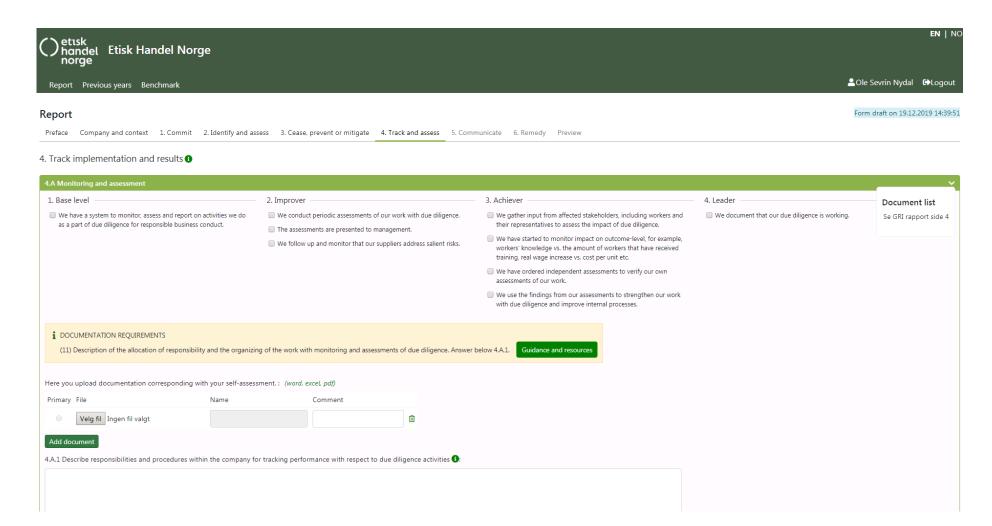
We identify sali engagement with expert organizations, networks and forums. We actively seek engagement with relevant country forums that target salient issues. We regularly communicate with NGO's, unions, employer associations and governments to stay updated on changes to legal frameworks and prevailing risks. Social and environmental assessments throughout our supply chain gives us valuable insight. The CSR team in Varner have competence and local knowledge of the markets we work in which enables us to make competent decisions and plan actions based on identified risk.

We actively gather information about potential risks in our industry in markets where we have supply chains. We use a wide array of recognized sources, such as OECD, ILO, United States Department of Labour (DOL), relevant expert organizations such as CCR CSR, Homeworkers WorldWide, Ethical Trade Norway, Fairtrade Norway, Future in our Hands Norway, Canopy Style, Swedish Textile Initiative for Climate Action, Sweden Textile Water Initiative, Zero Discharge of Hazardous Chemicals, Sustainable Apparel Coalition among others.

In addition, we include affected stakeholders. Based on the information gathered we develop country risk profiles, supplier profiles, product risk profiles and materials/fiber risk profiles. We work strategically with the risks identified through global strategies and regional action plans. We rank our suppliers on risk from low risk to critical risk depending on the perceived risk from the above mentioned sources. Risk profiles are also developed for all new/potential markets/countries before initiating business.







Salient issue	Excessive working hours in the supply chain	
Goal:	Work to prevent and address excessive working hours in the supply chain.	
	We have identified the use of excessive overtime as a risk in our supply chains.	
Status:	The risk of excessive working hours has especially been identified in Bangladesh, India, China.	
	This is a complex issue that needs a long-term approach. We need to assess factories policy on the use of overtime, but we also need to assess and improve our internal purchasing practices.	
Objectives in reporting year :	Identify and assess the use of overtime at all factories. 2. Contribute to establish plans to reduce the use of excessive overtime where it is identified, with special focus on root causes. 3. Improve and professionalize our product development teams to limit delays in the cooperation with suppliers.	



VARNER

Actions:

- We have assisted the implementation of proper working hour systems to enable suppliers to measure pay/working time levels accurately and transparently.
- During 2019 we started a targeted project with two factories that had serious problems with excessive use of overtime work. The project aim to lower the use of overtime through addressing seasonal and departmental peaks in workload and production.
- During 2019, we held two Responsible Buying sessions to the buyers at our head office. We will continue to focus on streamlining internal buying practices and investigating it's effects on the use of overtime in production.

Stakeholder dialouge



Hva er interessenter?

Personer eller grupper som kan påvirke eller påvirkes av bedriftens virksomhet.

Meningsfull involvering av interessenter er nødvendig for å gjøre gode prioriteringer.

Interne interessenter:

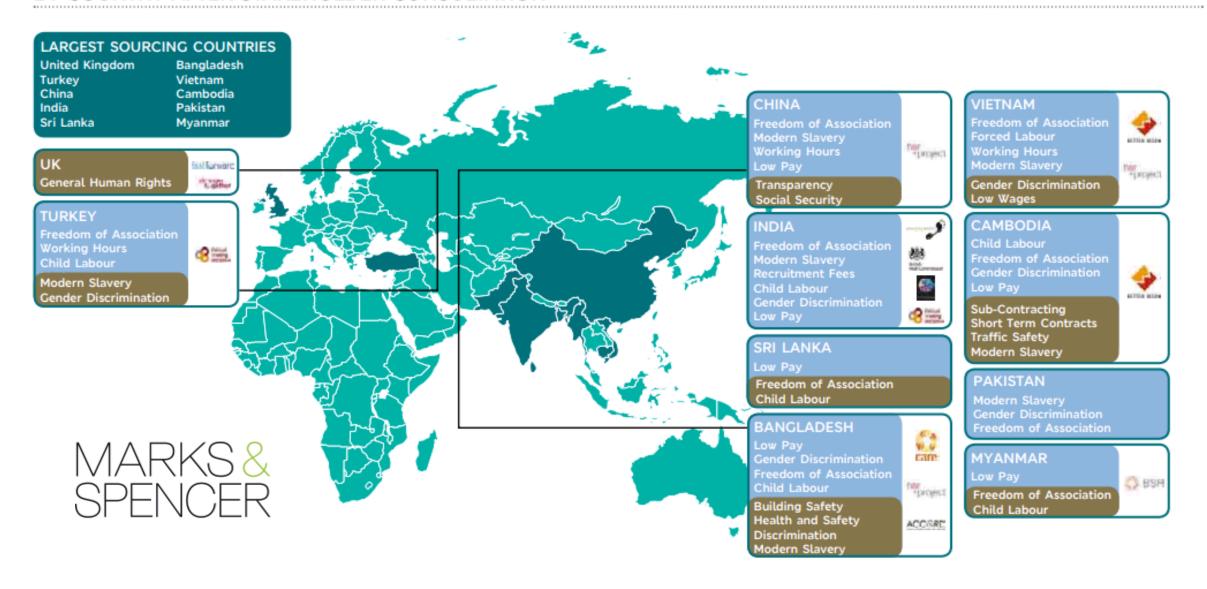
Styret, ledelse, innkjøpere, produktutviklere, juridisk avdeling, HR, økonomi, salg og marked, logistikk, butikk m.fl.

Eksterne interessenter:

Arbeidere i leverandørkjeden, representanter fra lokal samfunn, NGOs, investorer og bransjeorganisasjoner, kunder



OVERLAYING LEVERAGE AND EXISTING INITIATIVES ON REVISED MOST SALIENT CLOTHING & HOME HUMAN RIGHTS RISK BY COUNTRY AFTER STAKEHOLDER CONSULTATION



Trainings

EY AND ETHICAL TRADE NORWAY ETISK HANDEL NORGE Climate resilient supply chains Bærekraftig leverandørkjedestyring grunnkurs 26.01.21 → 26.01.2021 (I) 12.00 -- 13.00 16.02.21 → 16.02.2021 Webinar (I) 12.00 -- 14.00 Digitalt kurs ETISK HANDEL NORGE ETISK HANDEL NORGE Aktsomhetsvurderinger trinn 1 - Forankre Aktsomhetsvurderinger trinn 2 (del 1) -Kartlegge risiko land/bransje/råvare 18.02.21 → 18.02.2021 (12.00 □ 14.00 O Digitalt kurs (¹) 12.00 □ 15.00 O Digitalt kurs ETISK HANDEL NORGE ETISK HANDEL NORGE Aktsomhetsvurderinger trinn 2 (del 2) -Aktsomhetsvurderinger trinn 3 - Forebygge Kartlegge risiko leverandører/produsenter og redusere risiko 17.03.21 • 17.03.2021 20.04.21
 20.04.2021 (¹) 12.00 □ 15.00 (¹) 12.00 □ 15.00 O Digitalt kurs O Digitalt kurs ETISK HANDEL NORGE ETISK HANDEL NORGE Bærekraftig leverandørkjedestyring -Hvordan bærekraftig arunnkurs leverandørkjedestyring? Gjennomgang krav til basisnivå, verktøy og ressurser () 12.00 ··· 14.00 Digitalt kurs (1) 12.00 □ 14.30 O Digitalt kurs ETISK HANDEL NORGE ETISK HANDEL NORGE Aktsomhetsvurderinger trinn 6 -Aktsomhetsvurderinger trinn 4 og 5 -Overvåke og Rapportere Gjenopprette **昔** 12.05.21 ↔ 12.05.2021

> () 12.00 ↔ 14.00 (e) Digitalt kurs

(1) 12.00

14.00

Digitalt kurs



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of people think business can be a force for positive environmental & societal change

